REPORTS AND FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH, 2012

# Annual Report & Accounts 31st March 2012

# Our Value Statement

We strive to honour God and be respectful of each other, our customers and other stakeholders.

# Our Vision Statement

To be the preferred Primary Mortgage Institution with a commanding presence nation-wide.

#### **Our Mission Statement**

To consistently create value to stakeholders by providing excellent services through creative and caring employees using innovative technology applications in a first class ambience.

**Company Logo** 

#### REPORTS AND FINANCIAL STATEMENTS

# FOR THE YEAR ENDED 31 MARCH, 2012

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#### **CORPORATE INFORMATION**

**Directors:** Rev. Prof. Paul Emeka - Chairman

appointed w.e.f. Feb. 2012

Rev. (Dr.) Charles Ogbonnaya Osueke

ceased w.e.f. Feb. 20121
- Managing Director/CEO

Anthony Okechukwu Ewelike Barr. Patrick Chinweike Abuka Rev (Dr.) Effiong Isangadighi

- Director

- Chairman

- Director

ceased w.e.f. Feb. 2012 - Director

Rev. Vincent Alaje

appointed w.e.f. Feb. 2012

Ngozi Anyogu - Executive Director/COO

**Registered Number:** RC 602252

**Date of Registration:** 21 July, 2004

**Operating License Number:** 000000005

**Date Licensed:** 31 December, 2004

**Registered Office:** 96, Opebi Road,

Ikeja, Lagos.

**Company Secretary:** Theresa Nkiru Ntong (Mrs.),

96 Opebi Road,

Ikeja, Lagos.

**Auditors:** Baker Tilly Nigeria,

(Chartered Accountants),

Kresta Laurel Complex (4th Floor), 376, Ikorodu Road, Maryland,

Lagos.

**Correspondent Banks:** 

United Bank for Africa Plc Intercontinental Bank Plc

Access Bank Plc

#### **Notice of Annual General Meeting**

**NOTICE IS HEREBY GIVEN** that the Seventh Annual General Meeting of **AG HOMES SAVINGS & LOANS PLC** will hold at Westown Hotels, No. 1 Ayeni 1010 Close, Sheraton-Opebi Link Road, Ikeja, Lagos by 11 a. m. on the 17<sup>th</sup> day of October 2012 to transact the following business: -

#### 1. ORDINARY BUSINESS

- 1.1 To receive the Audited Accounts for the year ended 31<sup>st</sup> March 2012, the Reports of the Directors and Auditors thereon and the Audit Committee's Report.
- 1.2 To elect/re-elect Directors
- 1.3 To renew the appointment of the independent auditors, Baker Tilly Nigeria, for the 2013 financial year and to authorize the Directors to fix the remuneration of the Auditors.
- 1.4 To elect members of the Audit Committee for the ensuing financial year.

#### 2. SPECIAL BUSINESS

- 2.1 To consider and if thought fit to pass the following by **Special Resolution** 
  - That in compliance with the Central Bank of Nigeria's requirements for Primary Mortgage Banks with National status, the company raises more capital by issuing 9,000,000,000 ordinary shares of 50 Kobo each (or such number of shares as necessary and as may be approved by the Securities & Exchange Commission) at 60 Kobo per share or any other price that may be advised by the company's financial advisers by way of either Special Placing (Private Placement to existing and/or identified prospective investors), Rights Issue or Public Offer. The new shares to be issued shall rank pari-passu with the existing issued share capital of the company'.
- 2.2 That the company issues shares by way of Rights Issue and/or Public Offer or a combination of the three methods (Private Placement, Rights and Public Offer) or any other methods that may be approved by the Securities and Exchange Commission and List the shares on the Nigerian Stock Exchange.
- 2.3 That the directors be and are hereby authorized to allot fully paid-up shares, at par, for all amounts standing as Deposit for Shares in the books of the company.
- 2.4 That any shares which remained unpaid after the Rights Issue be allotted by the directors by way of private placement.
- 2.5 That the directors be and are hereby authorized to take any other steps to give effect to the company's recapitalization subject to the approval of the Central Bank of Nigeria and Securities and Exchange Commission.

Dated this 24<sup>th</sup> day of September, 2012

#### NOTES

#### COMPANIES MAY ACT THROUGH REPRESENTATIVES AT THE MEETING.

As a Corporate entity, Companies may, by resolution of their directors or other governing body authorize such person(s) as they may think fit to act as their representative(s) at the meeting and any person so authorized shall be entitled to exercise the same powers on behalf of the Company as the Company could exercise if it were an individual member of the Company

#### **PROXY**

A member of the Company entitled to attend and vote at the general meeting is entitled to appoint a proxy in his stead. All instruments of proxy should be completed, stamped and deposited at the Head Office of the company, 96, Opebi Road, Ikeja, Lagos, not later than 48 hours before the time of holding the meeting. A proxy need not be a member of the Company. A blank proxy form is attached to the Annual Report.

#### **CLOSURE OF REGISTER**

For the purpose of attendance at the meeting, the Register shall close at the end of business on September 30<sup>th</sup> 2012

#### **AUDIT COMMITTEE**

The Audit Committee of the company consists of 2 shareholders and 2 directors. As stipulated by Section 359(5) of the

Companies and Allied Matters Act CAP C20, Laws of the Federation of Nigeria 2004, any member may nominate a Shareholder for election to the Audit Committee by giving notice in writing of such nomination to the Company Secretary at least 21 days before the Annual General Meeting.

By Order of the Board

THERESA NKIRU NTONG

Company Secretary 96, Opebi Road, Ikeja, Lagos.

#### **CHAIRMAN'S STATEMENT**

Distinguished Shareholders, invited guests, ladies and gentlemen. It is my pleasure to welcome you to the 7<sup>th</sup> Annual General Meeting of your Bank and the first under my watch. I count it a privilege therefore to present to you a review of the business and operations of your Bank for the year ended March 31, 2012. The year under review witnessed a lot of economic upheavals around the globe. These economic shocks impacted negatively on Nigeria as a nation whose major foreign exchange source is oil and gas. Inflation continued on the double digit, driving up interest rates.

The Central Bank of Nigeria introduced the cash-lite policy aimed at reducing the high cost of cash management within the economy. This policy is still at its early stage of implementation with Lagos State as pilot. The operations of the Asset Management Company of Nigeria (AMCON) which purchased the toxic assets of five banks as well as the acquisitions and mergers that followed brought some level of stability within the financial sector.

#### THE MORTGAGE INDUSTRY

The major development in the mortgage finance sector of the economy was the policy pronouncement of the Central Bank of Nigeria raising the minimum shareholders funds for Mortgage Banks to N5billion Naira for National operators and N2.5billion Naira for Regional operators. The Bank's authorized share capital was proactively raised to N5billion in 2008. Your Bank has made the decision to remain a National Primary Mortgage Bank, the implication of which is that we must raise the company's paid up capital to the tune of N5billion by the end of April 2013.

#### **CHALLENGES:**

The fundamental constraint of our operation in the mortgage sector remains the paucity of long term funds to sustain the demand for mortgages. This is aggravated by the absence of rediscounting facilities that would have enabled Mortgage Banks liquefy their assets to create more mortgages. The provisions of the Land Use Act 1978 continue to hinder development of new housing stocks and housing delivery in the country. The processing time and the high cost of obtaining necessary permits and taxes on construction related transactions are also obstacles to housing delivery. These sectored challenges have combined to hinder remarkable investments in housing despite its huge potentials.

The Federal Mortgage Bank of Nigeria (FMBN) has however, made significant strides within its funding constraint in providing long term funding for mortgages and raising the maximum loan limit from N5million to N15million for eligible borrowers under the National Housing Fund window. The FMBN also continue to support the production of affordable houses across the country through its Estate Development Loans (EDL) window. We are grateful for their sustained support to our Bank.

#### **OPERATING RESULTS:**

Our determination to focus on our core area of business by a deliberate effort to convert our land bank and our mortgage portfolio significantly impacted our results during the review period. Our total asset grew by 53.4% during the period; from N2.32bn to N3.56bn while mortgage loans increased by 117.8% from N681.35million to N1.5bn.Turnover increased by 43% from N397million to N567million as Net Operating Income rose by N58.5million from N280million to N444million by the year ended 31stMarch 2012.Your Bank also recorded a Profit Before Tax (PBT) of N122million during the financial year. This represents an increase of 500.5% over the N20.31million achieved in the previous year. Profit After Tax (PAT) increased by 536% from N18.98million 2011 to N120.78million at the end of the review period. These growth indicators point to the fact that we are moving in the right direction.

In spite of the good operating results, we are unable to pay dividends as we are in the process of recapitalizing to meet the new minimum shareholders' fund of N5billion from the current N504.8million. We desire to declare dividend in the nearest future and thank you for your patience.

#### **APPRECIATION:**

I must express my profound appreciation of Rev. Dr. Charles Ogbonnaya Osueke, my predecessor and Rev. Dr. Effiong Isangadighi who retired from the Board on 31<sup>st</sup> January 2012. They have made immeasurable contributions towards the development of this company from its inception until their retirement within the year

under review.

I want to thank the staff and management who have worked so assiduously to achieve a good result during the financial year. I thank our numerous customers, service providers, regulatory authorities and other critical stakeholders for their support and encouragement.

I wish to appreciate our shareholders for your continuous belief and faith in the future of this Bank. The future really looks bright and I believe that soon we all will begin to reap the fruit of our investments.

Thank you and God Bless.

Rev. Prof. Paul Emeka

# A message from the Chief Executive Officer

#### **Introduction:**

The 2011/2012 financial year was a stimulating and very challenging year for us. Stimulating because it has been a period of great strides as revealed in our operational result, and challenging because of enormous work it generated that will drive the future success of our bank. The regulatory minimum capital base for Mortgage Banks and the time dead line announced by the Central Bank of Nigeria elicited a flurry of activities aimed at ensuring that we meet the compliance date of 30<sup>th</sup> April 2013.

We focused operation on our core area of mortgage financing and engaged in the development of our land assets as a strategic shift to concentrate on financing house ownership. The Evangel Estate Ofada is currently under construction and will deliver about eight hundred housing units for which we shall provide mortgages under the National Housing Fund window.

#### National Housing Fund (NHF) Loan Scheme:

In course of the year we received total disbursement of =N=898 Million from the Federal Mortgage Bank of Nigeria (FMBN) for on-lending to various customers under the National Housing Fund (NHF) Loan Scheme. Furthermore, approval has been received from FMBN for another set of our NHF applications in the sum of N626 million. Disbursement on these approvals is being awaited. The FMBN also gave Estate Development Loan (EDL) approval in the sum of N860 million to Evangel Properties Ltd for the development of Evangel Estate Ofada. Upon completion of the first phase of this project, 379 housing units would be produced resulting in the creation of additional mortgage in the sum of N1.4billion. We are therefore well on our way to meeting our target growth of the mortgage portfolio to N5billion within the next 2 years.

We are grateful to the Federal Mortgage Bank of Nigeria for their immense support in driving the Bank's housing delivery programme and the impressive growth in our mortgage portfolio.

#### **Financial Highlight:**

Our operating results this year has been encouraging. Despite the harsh economic environment, we were able to post impressive results by growth trend in all significant indices. Gross operating income rose to =N=567 million from =N=396 million in 2011 representing a 43.5% increase while total expense increased only marginally by 7.4% from =N=336 million to =N=366 million. This vindicates our efforts at focusing on achieving a consistent downward trend in cost management. Consequently we were able to achieve a net drop in cost to income from a net position of 85k per naira in 2011 to 64k per naira in 2012.

We achieved a profit before tax of  $\underline{=N=121.97}$  million in the year under review representing a significant increase of 500% from  $\underline{=N=20.31}$  million in the previous financial year. In the same vein, profit after tax for the year was  $\underline{=N=120.78}$  million against  $\underline{=N=18.98}$  million in 2011. These results were bolstered by our increased activities in the National Housing Fund (NHF) window in which we have become more active than before as a result of increased funding from the Federal Mortgage Bank of Nigeria.

#### The Future:

Our focus in the coming year shall be the realization of our investment properties through strategic alliance with reputable Estate Developers. We hope in the coming year to commence development of the Marvel Heights Estate at Isheri North Lagos with forty two terrace houses, as well as our other land assets in Lekki Lagos and Enugu respectively.

We would support these developments by providing mortgages to buyers on the housing units to be produced.

#### **Conclusion:**

Over the past years we have been laying the foundation for an organization that will meet the aspirations of our various stakeholders. I want to thank our shareholders specifically for their faith in us and confidence in the future greatness of our Bank. I assure you that the dividends of your faith in us are around the corner.

Thank you.

'Tony Ewelike Managing Director/Chief Executive Officer

# AG HOMES SAVINGS & LOANS PLC RESULTS AT A GLANCE

	21/2/2012	21/2/2011	%
	31/3/2012	31/3/2011	change
<b>Major Profit and Loss Account Items</b>	<b>₽</b> 'm	₽'m	
Gross Income	567	397	43
Interest Expenses	123	117	5
Overhead Expenses	239	220	7
Profit before Taxation	122	20	385
Profit after Taxation	121	19	411
Major Balance Sheet Items:	===	====	===
Mortgage and other Loans and Advances	1,352	615	
Deposits	1,899	1,627	
Share Capital	500	500	-
(Reserve) Funds	(31)	(125)	
Total Assets	3,564 ====	2,323 ====	
Per №1 share data (Based on 1 billion ordinary shares)	 k	 k	
Earnings	0.12	0.02	
Net Assets	0.50	0.37	
Total Assets	356.4 ====	232.28 ====	
Number of Branch and Cash Centre Number of Employees	5 56 =====	5 57 ====	

#### REPORT OF THE DIRECTORS

The Directors hereby submit their report and the financial statements of the Company for the year ended 31 March, 2012.

#### 1. Result for the period

	<b>№</b> ′000
Profit after taxation	120,775
Appropriated as follows: -	
Transfer to Statutory Reserve	<del>-</del>
Profit transferred to General Reserve	120,775
	=====

#### 2. Legal Form

The Company, a Primary Mortgage Institution (PMI) and member of the Mortgage Banking Association of Nigeria (MBAN), was incorporated in July 2004 as a private limited liability company and commenced business on January 31<sup>st</sup>, 2005. The PMB was converted to a public limited company on April 23, 2007.

#### 3. Principal Activities

The Company is licensed by the Central Bank of Nigeria to carry on mortgage banking business, with license No. 000000005 dated 31 December, 2004.

#### 4. Branch and Cash Centers

As at the balance sheet date, the Company had a branch at the Head Office, 2 other branches at Enugu and Abuja; and 2 Cash Centers at Surulere and Festac Town as shown hereunder:

<b>Head Office/Opebi Branch</b> 96, Opebi Road Ikeja, Lagos.	Enugu Branch 2 Okpara Avenue Enugu	Abuja Branch Federal Mortgage Bank of Nigeria Building 266 Cadastral A.O. Central Business District, Wuse Abuja
Apapa Cash Center Festac Tower 2 <sup>nd</sup> Avenue, 22 Road Beside Mr. Biggs Festac Town, Lagos.	Surulere Cash Center 12A Ogunlana Drive Surulere, Lagos.	

#### 5. Directors' Shareholding

The interest of the Directors in the issued share capital of the Company are as follows:-

	Number of shares held		
	At 31 March	At 31 March	
	2012	2011	
Rev. Prof. Paul Emeka	10,000,000	Nil	
Mr. Anthony O. Ewelike	28,000,000	28,000,000	

Mr. Ngozi O. Anyogu	22,000,000	22,000,000
Rev. Vincent Alaje	6,000,000	Nil
Barr. Patrick C. Abuka	2,734,000	2,734,000

#### 6. **Directors**

The names of the current Directors are listed on page 1.

#### 1. Director retiring by rotation:

In accordance with articles 84, 85, 86, 87 and 88 of the Company's Articles of Association, one-third of the directors of the company shall retire from office. The directors to retire every year shall be those who have been longest in office since their last election, but as between persons who become directors on the same day those to retire shall (unless they otherwise agree among themselves) be determined by lot. The director retiring by rotation is Rev. Vincent Alaje and being eligible, offers himself for re-election.

#### 2. Resignation

In course of the year under review, we received notice of intention to resign from one of the non-executive directors, Mr. Esai Dangabar. He was appointed as director of AG Homes Savings and Loans Plc in January 2012 but was unable to function before his resignation. To fill the vacancy created by his resignation, the members shall be asked to consider fresh appointment to the Board as part of the day's business.

#### 3. Fresh appointments

During the year under review, the Board received nomination of Barr. Suleiman Danjuma's appointment to the Board as a non- executive director. He shall be presented for election in course of the day's meeting in accordance with Article 88 of the Company's Articles of Association.

4. None of the directors has notified the Bank, for the purpose of section 277 of the Companies and Allied Matters Act, 2004, of any disclosable interest in the contracts with which the Bank was involved during the year under review.

#### 7. Analysis of Shareholding

The Ordinary Shares of the Company as at 31 March, 2012 were held as follows: -

	No. of ordinary shares held	Percentage share holding
Assemblies of God Ministers Benefit Scheme	490,000,000	49
AG Nigeria	160,000,000	16
Others	350,000,000	_35
	1,000,000,000	100
	========	===

#### 8. **Directors' Responsibility**

In accordance with the provisions of Sections 334 and 335 of the Companies and Allied Matters Act Cap C20 LFN 2004, the Directors of the Company are responsible for the preparation of financial statements which give a true and fair view of the state of affairs of the company at the end of each financial year, and of the profit or loss for that year, and comply with the provisions of the Companies and Allied Matters Act, CAP C20 LFN 2004. In doing so, they ensure that:-

- proper accounting records are maintained;
- applicable accounting standards are followed;
- suitable accounting policies are adopted and consistently applied;

- the going concern basis is used, unless it is inappropriate to presume that the company will continue in business; and
- adequate internal control procedures are instituted which, as far as is reasonably possible, safeguard the assets and prevent and detect fraud and other irregularities.

#### 9. Corporate Governance

The Board consists of two Executive and three Non-Executive Directors chaired at present by Rev. Prof. Paul Emeka. The position of the Chairman and the Managing Director/Chief Executive Officer therefore remains separated. The Board met four times in the period under review. The Board has focus on its responsibilities and has continued to pursue its operational strategies to secure reasonable performance of the company.

The company has complied, as much as possible, with the Code of Best Practice in Corporate Governance as published by Securities and Exchange Commission.

#### 1. CORPORATE GOVERNANCE

#### Introduction

AG Homes Savings & Loans Plc has remained true to its reputation built within its seven years of mortgage banking practise as an organisation founded on integrity, professionalism and exemplary corporate governance practises. Our strong values remain an important ingredient in sustaining shareholder value, while ensuring that behaviour is ethical, legal and transparent. AG Homes is governed by a framework which in line with the Central Bank's Code of Conduct for Board of Directors of Banks and financial institutions, ensures that checks and balances are facilitated and that appropriate controls are put in place. The corporate governance principles of the company are designed to promote high standards of corporate governance as we benchmark ourselves against best practices as the Board recognises the importance of best corporate governance principles, its invaluable contributions to long term business prosperity and accountability to its shareholders.

The Shareholders at the General Meeting remain the highest decision making body of AG Homes Savings & Loans Plc. Effect is given to the memorandum and Articles of Association of the Company as well as any laws for the time being in force in Nigeria. Members are given the opportunity to part-take in decisions affecting the strategic direction of the Company.

#### **Board Committees**

The Board's functions are dispensed through the three (3) standing committees each of which has clearly defined composition, duties, purpose and reporting lines to the Board. The standing committees are as listed hereunder:

- Board Credit Committee
- Board Audit Committee
- Board Establishment and General Purpose Committee.
- Shareholders' Audit Committee

#### **Board Credit Committee**

The Board Credit Committee is responsible for approval of loans above Executive Management's authority limits as defined by the board of directors from time to time. The Committee ensures that internal control procedures in the area of risk assets remain high to safeguard the quality of the company's risk assets. Members of the Board Credit Committee are as follows:

Barr. P.C Abuka

Mr. 'Tony Ewelike

Mr. Ngozi Anyogu

Rev. Dr. Effiong Isangadighi

#### **Board Audit Committee**

Before the set up of the Statutory Audit Committee, the Bank as a private company exercised its oversight functions on credits through its Board Audit Committee which has the responsibility of ensuring that the bank complies with all relevant policies and procedures from the regulators and as laid down by the board of directors. The four man audit Committee consists of two executive and two non-executive directors. Although the Statutory Audit committee is now in place considering the company's plc status, the Board has retained its Audit Committee because of the importance attached to the audit functions. The Internal Auditor has access to the Audit Committees and presents quarterly reports to them.

#### **Board Establishment and General Purpose Committee**

The Establishment and General Purpose Committee is strategically positioned for its functions which includes human resource issues, investments and general operational matters. This Committee provides governance and strategic oversight for considering remunerations, human resource activities and senior management development.

#### Risk Management

We recognise that the new dispensation has introduced a fresh approach to risk management which must be reflected in the operational principles of organisations such as ours. The company shall be repositioned to accommodate innovative techniques in credit administration and remedial services. We raised the bar in our risk management standards to enable us remain in tune with developments at all times. Our risk management framework and team were be put in place within the financial year to ensure an adequate risk management structure.

#### 2. RECORD OF DIRECTORS' ATTENDANCE

In accordance with Section 258(2) of the Companies and Allied Matters Act, Cap C20, LFN, 2004, the Record of Directors' attendance at Directors' meetings during the financial year under review is as follows:

Name	No. of Board meetings during the period	No. attended	d No. of Committee Meetings	No. attended	No. of shareholders' meetings	No. attended
Rev. Prof. Paul Emeka	4	2	N/A	N/A	2	2
Rev (Dr) Charles Ogbonna	ya Osueke 4	3	N/A	N/A	2	2
Tony Okechukwu Ewelike	4	4	3	3	2	2
Ngozi Onyemuwa Anyogu	4	4	3	3	2	2
Rev (Dr) Effiong Isangadia	ghi 4	4	3	3	2	2
Barrister Patrick Chinweik	e Abuka 4	4	3	3	2	2

#### 10. Fixed Assets

Movements in fixed assets are shown in note 6 on page 15. In the opinion of the Directors, the value of the company's properties is not less than the book value.

#### 11. Declaration of Fraud and Forgeries

There were no reported cases of fraud and forgeries during the period under review.

#### 12. Post Balance Sheet Event

There are no post balance sheet events, which could have had a material effect on the state of affairs of the company as at 31 March, 2012 and the profit for the period ended on that date.

#### 13. Employment and Employees

#### (i) Employment of Physically Challenged Persons:

The company does not discriminate in considering applications for employment including those from disabled persons. All employees are given equal opportunities for self development.

#### (ii) Employees involvement and Training:

The Company is committed to keeping employees fully informed as far as possible regarding its performance and progress and seeking their views wherever practicable on matters, which particularly affect them as employees.

Management, professional and technical expertise are the Company's major assets and investment in their further development continues.

The Company's expanding skill base has increased by a range of training programmes provided to its employees whose opportunities for career development within the company have thus been enhanced.

#### (iii) Health, Staff Welfare and Safety at Work:

Health and safety regulations are in force within the company's premises, and employees are aware of safety regulations. The Company provides subsidies to all employees for medical, transportation, housing and lunch. Incentive schemes designed to meet the circumstances of each individual are implemented wherever appropriate and some of these include bonuses, salary reviews, promotions, etc.

#### 14. SHAREHOLDERS' AUDIT COMMITTEE

Pursuant to Section 359(3) of the Companies and Allied Matters Act CAP C20 LFN 2004, the Company has in place an Audit Committee comprising 2 (two) shareholders and 2 (two) Directors with the following details:

- 1. Mr. Godwin Mbatu
- 2. Barr. P.C Abuka
- 3. Mr. Ngozi Anyogu
- 4. Engr. Eme Tasie

- Chairman/Shareholder
  - Non-Executive Director/member
  - Executive Director/member
    - Shareholder/member

The functions of the Audit Committee are as stipulated by 359(9) of the Companies and Allied Matters Act CAP C20 LFN 2004.

#### 15. Auditors

Messrs Baker Tilly Nigeria (Chartered Accountants) who were appointed during the year, have indicated their willingness to continue as Auditors in accordance with Section 357(2) of the Companies and Allied Matters Act, CAP C20 LFN 2004. A resolution will be proposed at the Annual General Meeting to authorise the Directors to fix their remuneration.

By order of the Board

Theresa Nkiru Ntong Company Secretary

LAGOS, Nigeria 6 July, 2012

# REPORT OF THE INDEPENDENT AUDITORS TO THE MEMBERS OF AG HOMES SAVINGS & LOANS PLC

#### **Report on the financial statements**

We have audited the accompanying financial statements of AG HOMES SAVINGS AND LOANS PLC, for the year ended 31 March, 2012, set out on pages 12 to 25 which have been prepared on the basis of significant accounting policies on pages 9 to 11 and other explanatory notes on pages 15 to 25.

#### Directors' responsibility for the financial statements

The Directors are responsible for the preparation and fair presentation of these financial statements in accordance with statement of accounting standards issued by Nigerian Accounting Standards Board and with requirements of the Companies and Allied Matters Act, Cap C20 LFN, 2004. This responsibility includes: designing, implementing and maintaining internal control relevant to the preparation and fair presentation of the financial statements that are free from material misstatements, whether due to fraud or error, selecting and applying appropriate accounting policies, and making accounting estimates that are reasonable in the circumstances.

#### **Auditors' responsibility**

Our responsibility is to express an independent opinion on these financial statements based on our audit. We conducted our audit in accordance with Nigerian Standards on Auditing (NSAs) issued by the Institute of Chartered Accountants of Nigeria. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of the financial statements. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by the Directors, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### **Opinion**

In our opinion, the financial statements give a true and fair view of the state of affairs of the Company's financial position as at 31 March, 2012 in accordance with Statements of Accounting Standard issued by Nigerian Accounting Standard Board and the Companies and Allied Matters Act, CAP C20 LFN, 2004.

#### Report on other legal requirements

The Companies and Allied Matters Act, CAP C20 LFN, 2004 requires that in carrying out our audit we consider and report to you on the following matters. We confirm that: -

- i) We have obtained all the information and explanations which to the best of our knowledge and belief were necessary for the purpose of our audit.
- ii) In our opinion, proper books of account have been kept by the Company; and
- iii) the Company's balance sheet and profit and loss account are in agreement with the books of account.

## CHARTERED ACCOUNTANTS

LAGOS, Nigeria 6 July, 2012

# REPORT OF THE AUDIT COMMITTEE TO THE MEMBERS OF

#### AG HOMES SAVINGS AND LOANS PLC

In compliance with Section 359 sub section 6 of the Companies and Allied Matters Act Cap C20 LFN 2004, we have:

- (1) Reviewed the scope and planning of the audit requirements.
- (2) Reviewed the External Auditors' management report for the year ended 31 March, 2012 as well as the Management response thereon.
- (3) Ascertained that the accounting and reporting policies of the Company for the year ended 31 March, 2012 are in accordance with legal requirements and agreed ethical practices.

The External Auditors had discharged their duties conscientiously and without fear or favour whilst the management responded with due sense of responsibility and cooperation to the audit points raised.

Dated this 6 July, 2012

Mr. Godwin Mbatu Chairman

**Audit Committee** 

#### **Members of the audit Committee:**

Mr. Godwin Mbatu - Chairman

Engr. Eme Tasie Mr. Ngozi Anyogu Barr. Patrick C. Abuka

Mrs. Theresa Nkiru Ntong - Company Secretary

#### ACCOUNTING POLICIES

The following are the significant accounting policies adopted by the Company in the preparation of its financial statements.

#### 1. Basis of Accounting

The financial statements have been prepared on the historical cost basis as modified by inclusion of certain assets at current valuation.

#### 2. Loan and Advances

Loans and advances are stated after provision for doubtful accounts. This provision is determined from a specific assessment of each customer's account in line with Prudential Guidelines. Specific provisions are made against bad and doubtful debts for which principal repayments are overdue as follows: -

Interest and/or Principal		
outstanding for	Classification	<b>Provision</b>
90 days but less than 180 days	Watchlist	1%
180 days but less than 360 days	Substandard	10%
360 days but less than 720days	Doubtful	50%
720 days and above	Lost	100%

A general provision of 1% is made for loans and advances not specifically provided for in accordance with the Prudential Guidelines of the Central Bank of Nigeria.

#### 3. **Income Recognition**

Income is recognized as follows: -

- a) Interest on loans and advances is recognized on accrual basis. Interest overdue for more than 90 days is suspended and recognized on cash basis.
- b) Credit related fee income is deferred and amortized over the life of the related credit in proportion to the outstanding credit risk.
- c) Non-credit fee income is accounted for at the time the service or the transaction is concluded.

#### 4. Foreign Currency Transactions

Transactions in foreign currency are recorded at the rate of exchange ruling at the date of the transactions. Foreign currency balances are converted at the rate of exchange ruling at the balance sheet date. The exchange differences arising therefrom are transferred to profit and loss account.

#### 5. Fixed Assets

Fixed assets are stated at cost less accumulated depreciation.

#### 6. **Depreciation**

Depreciation is provided to write off the cost of fixed assets on straight line basis over their estimated useful lives at the following annual rate;

	%
Land and buildings	2
Motor vehicles	25
Office equipment	20
Furniture and fittings	20
Plant and machinery	20
Leasehold improvement	20
Computer equipment	20

#### 7. **Investments**

Investments held as long term are stated at cost. Provision is made for permanent diminution in value. Short term investments are stated at lower of cost and market value. Provision is made for diminution in value.

#### 8. Taxation

#### i) Income tax

Current income tax is payable on the taxable income for the year, based on the statutory tax rate.

#### ii) Deferred Taxation

Provision for deferred taxation is made using the liability method by applying the current rate of taxation on the amount by which the net book value of fixed assets exceeds the corresponding tax written down value. Deferred tax asset is recognized only when there is a reasonable expectation of its realization otherwise; it is disclosed by way of notes.

#### 9. Off Balance Sheet Engagements

Transactions that are not currently recognized as assets or liability in the balance sheet but which nonetheless give rise to credit risks, contingencies and commitments are reported off balance sheet. Such transaction include letters of credit, bonds and guarantees, indemnities, acceptances and trade related contingencies such as documentary credits. Outstanding unexpired commitments at the year end in respect of these transactions are shown by way of note to the financial statements.

Income on off balance sheet transactions is in form of commission. Commission is recognized as and when transactions are executed.

#### 10. Staff Pension Scheme

The Company operates a contributory scheme to which employees and the company contribute 7.5% each of total emoluments which includes basic, housing and transport allowances, in line with the Pension Reform act of 2004.

#### 11. Investment Properties

Investment properties are land and buildings which are not occupied substantially for use in the operations of the Company. They are revalued periodically by external professional values and are not subject to periodic charges for depreciation.

#### 12. **Provision**

Provision is recognized when the Company has present obligation, whether legal or constructive, as a result of a past event for which it is probable that an outflow of resources embodying economic benefits will be required to settle to obligation, in accordance with the Statement of Accounting Standard (SAS) 23.

#### 13. Intangible Assets

Intangible assets consist of computer software and the costs associated with the development of software for internal use.

Cost that are directly associated with the production of identifiable and unique software products which was controlled by the company and which will generate economic benefits exceeding costs are recognized as intangible costs. These costs are amortized on the basis of straight line at the rate of 20%. Costs associated with maintaining software programs are recognized as an expense when incurred.

#### 14. Advance under Finance Lease

Advances under finance lease are recorded to show the gross investment in the leases, the related unearned income and outstanding net investment at the balance sheet date. Fiancé income accruing on the leases is amortized over the lease period on a basis reflecting a constant yield on the outstanding net investment in the lease.

## **BALANCE SHEET AS AT 31 MARCH, 2012**

Assets	Note	2012 <del>N</del> '000	2011 x'000
Cash and short-term funds	1	34,569	29,007
Due from banks and other		1.0.00.010	0.70.000
Financial institutions	2	1,363,243	979,999
Investment properties	3	600,900	555,005
Mortgage & other loans and advar		1,351,959	615,337
Other assets	5	155,023	71,028
Fixed assets	6	58,699	72,430
Intangible assets	7	11	11
-		3,564,404	2,322,817
		=======	======
Liabilities			
Deposits	8	1,899,397	1,626,642
Tax payable	9(ii)	29,486	33,210
National Housing Fund		1,001,792	-
Deferred taxation	10	6,235	4,943
Other liabilities	11	122,716	_283,464
		3,059,626	1,948,259
		======	======
Capital and Reserves			
Share capital	12	500,000	500,000
Statutory reserves	13	22,919	22,919
Share premium	14	13,210	13,210
General reserve	15	(31,351)	(161,571)
		504,778	374,558
		3,564,404	2,322,817
		======	======

These financial statements were approved by the Board of Directors of the company on 6 July, 2012.

#### SIGNED ON BEHALF OF THE BOARD OF DIRECTORS BY:

Rev. (Prof.) Paul Emeka

Chairman

Mr. Anthony Ewelike Managing Director/CEO **DIRECTORS** 

## PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED 31 MARCH, 2012

	Note	2012 <del>N</del> '000	2011 <del>N</del> '000
Income	16	420,358	290,015
Interest Expenses	17	(122,723)	(117,014)
Net Interest Income		297,635	173,001
Other Incomes	18	<u>146,811</u>	<u>106,893</u>
Net Operating Income		444,446	279,894
Overhead Expenses	19	(238,641)	(219,879)
Provision for Risk Assets	20	(40,629)	(14,818)
Provision for diminution in stock	3	(25,261)	-
Depreciation of Fixed Assets	6	(17,947)	(24,888)
Profit before Taxation		121,968	20,309
Current Taxation	9(i)	<u>(1,193)</u>	(1,332)
Profit after Taxation & transfer to general reserves		120,775	18,977
Appropriation:			
Statutory reserve General reserve	13 15	1 <del>20,775</del> =====	18,977 ======
Earnings per Share		0.12k =====	0.02k =====

The accounting policies on pages 9 to 11 and the notes on pages 15 to 26 form part of these financial statements.

# STATEMENT OF CASH FLOWS

# FOR THE YEAR ENDED 31 MARCH, 2012

	Notes	2012 N'000	2011 №'000
Cash Flow From Operating Activities -			
Interest and other Incomes	18.i	567,169	396,908
Interest Payments		(122,723)	(117,014)
Cash Payments to Employees and Suppliers'		(238,641)	(219,879)
Operating Profit Before Changes in Operating Assets/Liabilities		205,805	60,015
<b>Movement in Operating Assets and Liabilities</b>			
Mortgage and Other Loans and Advances		(43,068)	(208,966)
Other Assets		(83,995)	(11,811)
Customers' Deposits		272,755	170,734
Staff Pension Contribution		186	(327)
Other Liabilities		(160,934)	(175,334)
Cash Generated from Operating Activities Income and Education Taxes Paid Net Cash (outflow) from Operating Activities		(509,251) (6,188) (515,439)	(165,689) <u>(10,322)</u> (176,011)
Cash Flow from Investing Activities			
Purchase of Investments		(95,809)	(85,614)
Proceeds from disposal of investment		-	238,406
Purchase of Fixed Assets		(2,374)	(16,051)
Proceeds from Disposal of Fixed Assets Net Cash (outflow)/inflow in Investing Activities		636 (97,547)	729 137,470
Cashflow from financing activities National Housing Fund Deposit for shares Net cash inflow/(outflow) from investing activities		1,001,792 	(38,541) (38,541)
Net increase/decrease in cash and cash equivalent Cash and cash equivalent at beginning Cash and cash equivalent at end		388,806 1,009,006 1,397,812 =======	(40,032) 1,047,547 1,009,006 ======
Cash and Short Term Funds Due from Banks and Other Financial Institution	1 2	34,569 1,363,243 1,397,812 ======	29,007 <u>979,999</u> 1,009,006 ======

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH, 2012

1.	Cash and Short-term Funds	2012 №'000	2011 x'000
	Cash	34,569	29,007
		====	=====
2.	<b>Due From Banks and Other Financial Instit</b>	cutions	
.i	Summary		
	Balances with Banks and Other Financial		
	Institutions in Nigeria	234,072	357,009
	Placements with Banks	<u>1,129,171</u>	622,990
		1,363,243	979,999
		=====	======
3.	<b>Investment Properties</b>		
	Quoted shares (Note 3. i)	121,884	147,145
	Investment properties (Note 3. ii)	399,023	377,860
	Other investment (Note 3.iii)	<u>79,993</u>	30,000
		600,900	555,005
		=====	=====
3.i	Quoted shares	147,455	147,455
	Provision for diminution	<u>(25,571)</u>	(310)
		121,884	147,145
		=====	====
	Provision for diminution Balance brought forward	310	5,096
	Released/charged during the year As at 31 March	<u>25,261</u> 25,571	<u>(4,786)</u> 310
	As at 31 Watch	23,371 =====	=====
3.ii	<b>Investment properties</b>		
	At 1 April	377,860	460,246
	Additions	52,446	85,614
	Disposal As at 31 March	<u>(31,283)</u> 300,023	<u>(168,000)</u>
	As at 31 Watch	399,023 =====	377,860 =====

Certain properties were revalued by Messrs Godwin Iteghete & Co. Estate Surveyors and Valuers as follows:

Location	<b>Initial Cost</b>	Date of Valuation	- Page 23 - <b>Market Value</b>
	N	Valuation N	N
1. Plot 26, Block 15 Admiralty Way Lekki Phase 1, Lagos	83,292,169.90	29 June, 2012	200,000,000
2. River view Estate Isheri North Lagos	114,758,101.33	29 June, 2012	200,000,000
3. Plot 14 & 15 Extension, Trans Ekulu Pocket Layout Enugu North LGA, Enugu State	58,471,300.33	29 June, 2012	350,000,000
4. 48 Ogni Road, Enugu, Enugu State	31,322,700.00	29 June, 2012	30,000,000
5. Ogbeke Ibagwa Estate Enugu East LGA, Enugu State	15,396,250.00	29 June, 2012	150,000,000
Total			930,000,000

# **Nine Hundred and Thirty Million Naira Only**

The surplus arising from this valuation has not been incorporated in these financial statements because the Company is yet to get approval from the Central Bank of Nigeria.

# 3.iii This represents investment in Evangel Properties and treasury bills.

4. Mortga	ge and Other Loans and Advances	2012 <del>N</del> '000	2011 N'000
i By secu	rity		
Secured	against real estate	936,811	294,795
Otherw	ise secured	547,306	386,558
		1,484,117	681,353
Less: P	rovision	(132,158) 1,351,959 ======	(66,016) 615,337 ======
ii <i>By Type</i>	? <b>:</b>		
Mortga	ge loans	936,811	294,795
Other ac	dvances	<u>547,306</u>	386,558
		1,484,117 ======	681,353 =====

		2012 N'000	- Page 24 - <b>2011</b> <b>N'000</b>
iii <i>By</i>	Performance		
Per	forming	1,224,179	546,739
Sul	ostandard	169,178	48,304
Do	ubtful	45,787	68,955
Los	st	<u>44,973</u> 1,484,117 ======	17,355 681,353 ======
iv. The	e movement on loan loss provision was		
as f	follows:		
(a)	General provision		
	At 1 April	5,467	3,787
	Charge for the year	<u>6,775</u>	<u>1,680</u>
	At 31 March	12,242	5,467
(b)	Specific provision		
	At April 1	56,663	58,334
	Charge for the year	28,120	7,258
	Recoveries	<del>-</del>	<u>(8,929)</u>
		84,783	56,663
		97,025	62.130
(c)	Interest in suspense		
	At April 1	3,886	7,790
	Recoveries	-	(7,790)
	Arising during the year	<u>31,247</u>	3,886
		35,133	3,886
		132,158	66,016
		=====	=====

	2012 <del>N</del> '000	- Page 25 - <b>2011</b> <b>N'000</b>
v. Maturity Profile		
Under 1 month	-	305,182
3 to 6 months	166,297	91,848
6 to 12 months	81,320	177,208
Over 12 months	1,236,500 1,484,117 ======	107,115 681,353 ======
vi. Analysis of Insider Related Credits		
Substandard	-	-
Doubtful	-	-
Lost	<del>-</del>	
	-	-
Performing (Note 27)	<del>_</del>	81,500
	-	81,500
	====	====
Credits to staff	2,471 =====	5,050 =====
5. Other Assets		
Accrued interest receivable	47,695	20,507
Prepaid interest	-	1,875
Other prepayments	15,927	18,768
Inter branch account system	737	734
Cash suspense	-	196
Head office inter branch	68,635	23,419
NHF repayments	11,956	-
Other investments	5,529	5,529
Dividend receivable	4,544	
	155,023	71,028
	=====	======

# 6. Fixed Assets

	Leasehold rovement	Land and Buildings ¥'000	Plant and Machinery №'000	Office Equipment and Computers N'000	Furniture and Fittings N'000	Motor Vehicles <del>N</del> '000	Total ₩'000
Costs/Valuation		-, -,			-, -,	-, -, -	-, -, -
Bal. b/fwd 1/4/2012	25,784	31,322	13,962	17,609	37,160	54,016	179,853
Additions	728	-	-	488	1,158	-	2,374
Adjustment/Disposal		<del></del>	(17)	<del></del>		(3,114)	(3,131)
Bal. 31/3/2012	26,512	31,322	13,945	18,097	38,318	50,902	179,096
Depreciation	======	=====	=====	=====	====	=====	======
Bal. fwd 1/4/2012	15,420	2,159	11,617	11,631	28,060	38,536	107,423
Charge for the year	5,404	629	1,245	1,928	3,543	230	12,977
Disposal/adjustment							
Bal. 31/3/2012	20,824	2,786	12,862	13,559	31,603	38,766	120,400
	=====	=====	=====	=====	=====	=====	=====
Net book Value:							
At 31 March, 2012	5,688	28,536	1,083	4,538	6,715	12,136	58,696
	=====	=====	=====	=====	=====	=====	=====
At 31 March, 2011	10,364	29,163	2,345	5,978	9,100	15,480	72,430
,	======	======	=====	=====	======	=====	======

	2012 N'000	2011 N'000
7. Intangible Assets		
Cost	5,250	5,250
Amortization		
At 1/4/2012	5,239	5,239
Charged for the year		
At 31/3/2012	5,239	5,239
Net book value	11	11
	====	=====

	2012 <del>N</del> '000	2011 <del>N</del> '000
8. <b>Deposits</b>		
.i Analysis by Category		
Current	326,838	446,647
Savings	482,573	291,771
Time	<u>1,089,986</u>	888,224
	1,899,397	1,626,642
	=====	======
.ii <i>Maturity Profile</i>		
Under 1 month	-	738,418
1 - 3 months	326,838	108,203
3 - 6 months	482,573	517,641
6 - 12 months	1,089,986	262,380
Over 12 months	<del>_</del>	
	1,899,397	1,626,642
o	======	======
9. Taxation Current Taxation		
i Profit and loss		
Company/Minimum tax	2,053	2,314
Education tax	411	
Deferred tax (asset)	(1,271)	<u>(982)</u>
	1,193	1,332
	=====	====
ii Balance Sheet		
Balance brought forward	33,210	41,218
Based on the profit for the period	2,464	2,314
Paid during the year	<u>(6,188)</u>	(10,322)
	29,486	33,210
	=====	=====

No   No   No   No   No   No   No   No			2012	- Page 28 - <b>2011</b>
Released during the year   1.292			<b>№</b> '000	<b>№</b> '000
Released during the year   1,292   6,235   4,943   6,235   4,943   6,235   4,943   6,235   4,943   6,235   4,943   6,235   4,943   6,235   4,943   6,235   6	10.	<b>Deferred Taxation</b>		
11. Other Liabilities		Balance brought forward	4,943	5,925
11. Other Liabilities		Released during the year	<u>1,292</u>	(982)
11. Other Liabilities  Accounts payable 24,539 18,075 Interest accrued 11,787 43,675 Unidentified deposit 6,856 17,910 Provision for audit fees 3,000 4,855 Deposit for real estate 58,270 81,112 NHF - 102,820 Statutory deductions 13,710 10,427 Information Technology Levy 1,499 1,717 Deposit for shares 1,437 1,437 Staff pension 1,610 1,424 Cash overages 8 12 122,716 283,464			6,235	4,943
Accounts payable 24,539 18,075 Interest accrued 111,787 43,675 Unidentified deposit 6,856 17,910 Provision for audit fees 3,000 4,855 Deposit for real estate 58,270 81,112 NHF - 102,820 Statutory deductions 13,710 10,427 Information Technology Levy 1,499 1,717 Deposit for shares 1,437 1,437 Staff pension 1,610 1,424 Cash overages 8 12 122,716 283,464  10,000,000,000 Ordinary Shares of 50k each 5,000,000 5,000,000ii Issued and Fully Paid: 1,000,000,000 Ordinary Shares of 50k each 500,000 500,000 Ordinary Shares of 50k each 500,000 500,000			====	=====
Interest accrued       11,787       43,675         Unidentified deposit       6,856       17,910         Provision for audit fees       3,000       4,855         Deposit for real estate       58,270       81,112         NHF       -       102,820         Statutory deductions       13,710       10,427         Information Technology Levy       1,499       1,717         Deposit for shares       1,437       1,437         Staff pension       1,610       1,424         Cash overages       8       12         122,716       283,464       283,464         =====       10,000,000,000       5,000,000         Ordinary Shares of 50k each       5,000,000       5,000,000         .ii Issued and Fully Paid:       1,000,000,000       500,000         Ordinary Shares of 50k each       500,000       500,000	11.	Other Liabilities		
Unidentified deposit 6,856 17,910 Provision for audit fees 3,000 4,855 Deposit for real estate 58,270 81,112 NHF - 102,820 Statutory deductions 13,710 10,427 Information Technology Levy 1,499 1,717 Deposit for shares 1,437 1,437 Staff pension 1,610 1,424 Cash overages 8 1  122,716 283,464 ===================================		Accounts payable	24,539	18,075
Provision for audit fees       3,000       4,855         Deposit for real estate       58,270       81,112         NHF       -       102,820         Statutory deductions       13,710       10,427         Information Technology Levy       1,499       1,717         Deposit for shares       1,437       1,437         Staff pension       1,610       1,424         Cash overages       8       12         122,716       283,464       =====         10,000,000,000       283,464       =====         11 Issued and Fully Paid:       1,000,000,000       5,000,000         Ordinary Shares of 50k each       500,000       5,000,000         Ordinary Shares of 50k each       500,000       500,000		Interest accrued	11,787	43,675
Deposit for real estate       58,270       81,112         NHF       -       102,820         Statutory deductions       13,710       10,427         Information Technology Levy       1,499       1,717         Deposit for shares       1,437       1,437         Staff pension       1,610       1,424         Cash overages       8       12         122,716       283,464       283,464         =====       10,000,000,000       5,000,000         Ordinary Shares of 50k each       5,000,000       5,000,000         .ii Issued and Fully Paid:       1,000,000,000       500,000         Ordinary Shares of 50k each       500,000       500,000		Unidentified deposit	6,856	17,910
NHF       -       102,820         Statutory deductions       13,710       10,427         Information Technology Levy       1,499       1,717         Deposit for shares       1,437       1,437         Staff pension       1,610       1,424         Cash overages       8       12         122,716       283,464       283,464         =====       10,000,000,000       5,000,000         Ordinary Shares of 50k each       5,000,000       5,000,000         ======       ii Issued and Fully Paid:       1,000,000,000       500,000         Ordinary Shares of 50k each       500,000       500,000		Provision for audit fees	3,000	4,855
Statutory deductions   13,710   10,427     Information Technology Levy   1,499   1,717     Deposit for shares   1,437   1,437     Staff pension   1,610   1,424     Cash overages   8   12     122,716   283,464     ======       12.   Share Capital		Deposit for real estate	58,270	81,112
Information Technology Levy  Deposit for shares  1,437  Staff pension  1,610  1,424  Cash overages		NHF	-	102,820
Deposit for shares       1,437       1,437         Staff pension       1,610       1,424         Cash overages       8       12         122,716       283,464       283,464         =====       10,000,000,000         Ordinary Shares of 50k each       5,000,000       5,000,000         .ii Issued and Fully Paid:       1,000,000,000       500,000       500,000         Ordinary Shares of 50k each       500,000       500,000       500,000		Statutory deductions	13,710	10,427
Staff pension       1,610       1,424         Cash overages       8       12         122,716       283,464       283,464         12. Share Capital            Authorised: -          10,000,000,000       5,000,000       5,000,000         Ordinary Shares of 50k each       5,000,000       5,000,000          1,000,000,000           Ordinary Shares of 50k each       500,000       500,000		Information Technology Levy	1,499	1,717
Cash overages     8		Deposit for shares	1,437	1,437
122,716 283,464 ======  12. Share Capital  i. Authorised: -		Staff pension	1,610	1,424
12. Share Capital  i. Authorised: -  10,000,000,000  Ordinary Shares of 50k each  5,000,000  ======  ii Issued and Fully Paid:  1,000,000,000  Ordinary Shares of 50k each  500,000  500,000		Cash overages	8	12
.i Authorised: -       10,000,000,000         Ordinary Shares of 50k each       5,000,000       5,000,000         .ii Issued and Fully Paid:       ======         1,000,000,000       500,000       500,000         Ordinary Shares of 50k each       500,000       500,000				
10,000,000,000 Ordinary Shares of 50k each 5,000,000 =======  .ii Issued and Fully Paid: 1,000,000,000 Ordinary Shares of 50k each 5,000,000  5,000,000 =======  5,000,000 5,000,000 500,000	12.	Share Capital		
Ordinary Shares of 50k each 5,000,000 5,000,000 ========  .ii <i>Issued and Fully Paid:</i> 1,000,000,000 Ordinary Shares of 50k each 500,000 500,000	.i	Authorised: -		
.ii <i>Issued and Fully Paid:</i> 1,000,000,000 Ordinary Shares of 50k each 500,000 500,000				
1,000,000,000 Ordinary Shares of 50k each 500,000 500,000		Ordinary Shares of 50k each		
Ordinary Shares of 50k each 500,000 500,000	.i	·		
			<b>7</b> 00 000	<b>200 000</b>
		Ordinary Shares of 50k each	500,000	500,000

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			- Page 29 -
		2012 <del>N</del> '000	2011 <del>N</del> '000
13.	Statutory Reserve		
	As at 1 April	22,919	22,919
	Addition during the year	<del>-</del> _	=
	As at 31 March	22,919	22,919
		====	====
14	Share Premium		
	As at 31 March	13,210	13,210
		====	====
15.	General Reserve		
	As at 1 April	(161,571)	(180,548)
	Prior year adjustment	9,445	-
	Transfer from profit & loss account	120,775	18,977
	As at 31 March	(31,351)	(161,571)
		=====	======
16.	Interest Income		
	Interest on term loans and overdrafts	230,922	154,010
	Interest on mortgage loans	45,265	38,181
	Interest on placements	<u>144,171</u>	97,824
		420,358	290,015
		=====	=====
17.	Interest Expenses		
	Savings accounts	7,902	2,281
	Deposit accounts	114,174	103,781
	Others	<u>647</u>	10,952
		122,723	117,014 ======

		2012 <del>N</del> '000	- Page 30 - 2011 N'000
18.	Other Income		
	Commissions	28,050	24,353
	Fees	13,156	7,737
	Others	<u>105,605</u>	74,803
		146,811	106,893
18.1	Interest and Other Income (cash flow)	=====	======
	Interest Income	420,358	290,015
	Other incomes	<u>146,811</u>	106,893
	Gross earnings	567,169	396,908
		=====	=====
19.	Overheads		
	Auditors remuneration	3,000	3,000
	Directors' emoluments	<u>27,303</u>	24,812
		30,303	27,812
	Other charges and expenses	208,338	<u>191,566</u>
		238,641	219,378
20.	Directors' Emoluments	=====	=====
i.	Fees	6,843	6,452
	Sitting allowance	3,342	_1,283
	_	10,185	7,735
	Chairman	1 070	1.070
	Chairman	1,070	1,070
	Highest paid director	17,118	17,077
ii.	The number of Directors excluding the Chairman whose emoluments were	====	=====
	within the following ranges were	Number	Number
	500,000 - 1,000,000 1,000,001 - 1,200,000	1 -	1
	1,200,001 - 1,400,000	1	1
	3,000,000 - 5,000,000 11,900,001 - 32,000,000	1 2	$\frac{1}{2}$
		<u>2</u> 5	$\frac{2}{5}$
		===	===

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12 57

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17

3

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<u>12</u> 56

12 2011

21.	<b>Employees Remuneration</b> at higher rates and staff costs		Number	Number
.i	emoluments e	f employees in receipt of xcluding allowances and pension owing ranges were:		
	N	N		
	Below 60,000		-	-
	60,001 -	120,000	-	-
	120,001 -	200,000	2	2
	200,001 -	250,000	4	4
	250,001 -	300,000	3	3
	300,001 -	400,000	3	3
	400,001 -	500,000	9	9

ii The average number of persons employed during the year was as follows:

750,000

1,000,000

1,150,000

and above

500,001 -

750,001 -

1,000,001-

1,150,001

		2012 Number	2011 Number
	Managerial	15	15
	Senior	16	16
	Junior	25	_ 26
		56	57
		====	====
.iii	The Related Staff Costs Amounted to:	<del>N</del> '000	₩'000
	Staff cost	89,275	83,670
	Pension costs	<u>5,688</u>	5,688
		94,963	89,358
		=====	=====

#### 22. Guarantees and Other Financial Commitments

The Directors are of the opinion that there are no known commitments and liabilities which are relevant in assessing the state of affairs of the company during the period under review.

#### 23. Contravention

The company did not contravene any aspects of the Central Bank of Nigeria rules, regulations and guidelines during the period and no penalty was paid.

#### 24. Post Balance Sheet Event

There are no post balance sheet events which could have a material effect on the state of affairs of the company as at 31 March, 2012 and the loss for the period ended on that date.

#### 25 Contingent Liabilities

The Directors are of the opinion that there are no known contingent liabilities as at the end of the period.

#### 26. Related Party Transactions

The company has related party transactions where one or more of its directors are also directors of company whose facilities were outstanding at year end.

#### 27. Compliance with Central Bank of Nigeria directive

The Directors noted at their meeting of 6 July, 2012 that the reports and financial statements of the company will henceforth adopt the uniform year-end date in compliance with the Central Bank of Nigeria (CBN) circular dated 10 January, 2012 with reference No. FPR/DIR/CIR/GEN/01/022.

# AG HOMES SAVINGS AND LOANS PLC NOTES TO THE FINANCIAL STATEMENTS YEAR ENDED 31 MARCH

27. The company has related party transactions where one or more of its Directors are also Directors of the company whose facilities were outstanding at year end.

Name	Relationship	Date	Rate of	Cumulative	Interest	Total	<b>Payment</b>	Outstanding	Perfected	Remarks
of borrower	to reporting	granted	interest	principal		provisi	on made	credit	security	
	Institution							performing	Nature	
Evangel										
Properties	Director	27/02/2009	20	-	Nil	Nil	Nil	-	-	-
				=====	====	===	====	===== =	=======	=======

# STATEMENT OF VALUE ADDED FOR THE YEAR ENDED 31 MARCH, 2012

	2012 №'000	%	2011 <del>N</del> '000	%
<b>Gross Earnings</b>	567,169		396,908	
Interest Expenses	122,723		(117,014)	
	444,446		279,894	
Overheads and Payment for Other Services	209,568		(145,339)	
Value added	234,878	100	134,555	100
Applied as follows:	=====	===	=====	===
In Payment to Employees -				
Salaries and Benefits	94,963	40	89,358	67
In Payment to Government:				
Current taxation	2,464	1	2,314	1.7
Retained for future maintenance of assets & expansion of business:				
Depreciation	17,947	7.5	24,888	18
Deferred tax	(1,271)	(0.5)	(982)	(0.7)
Profit retained for the year	120,775	_52.0	18,977	14
Value added	234,878	100	134,555	100
	=====	====	=====	===

#### FIVE-YEAR FINANCIAL SUMMARY

#### YEAR ENDED 31 MARCH

	2012	2011	2010	2009	2008
Balance sheet	N'000	<del>N</del> '000	N'000	N'000	N'000
Cash and Short Term Funds	1,397,812	1,009,006	1,182,547	1,451,102	2,248,596
Investments	600,900	555,005	586,355	480,481	293,567
Loans and Advances	1,351,959	615,337	406,371	537,094	484,975
Other Assets	155,023	71,028	59,217	261,613	59,803
Fixed Assets	<u>58,710</u>	72,441	83,267	145,118	146,839
	3,564,404	2,322,871	2,317,757	2,875,408	3,233,780
	======	======	======	======	======
Liabilities					
Deposit and other accounts	1,899,397	1,626,642	1,455,908	1,817,605	2,304,783
Taxation	29,486	33,210	41,218	40,896	49,943
Other liabilities	122,716	283,464	459,125	381,753	249,225
National Housing Fund Loans	1,001,792	-	-	-	-
Deferred taxation	6,235	4,943	5,925	7,506	6,383
	3,059,626	1,948,259	1,962,176	2,247,760	2,610,334
Capital and reserves					
Share capital	500,000	500,000	500,000	500,000	200,000
Statutory reserve	22,919	22,919	22,919	22,919	22,079
Share premium	13,210	13,210	13,210	13,210	13,210
Deposit for shares	-	-	-	1,524	1,524
Revenue reserve	(31,351)	(161,571)	(180,548)	89,995	86,633
Shareholders' fund	504,778	374,558	355,581	627,648	623,446
	3,564,404	2,322,817	2,317,757	2,875,408	3,233,780
	======	======	======	======	======
Profit and loss account					
Gross earnings	567,169	396,908	432,597	393,239	413,739
Net interest margin	297,635	173,001	173,812	161,081	150,551
Profit/(loss) before exception item and taxation	121,968	20,309	(86,963)	9,542	130,184
Exceptional item	1 102	(1.222)	(182,839)	- (5.240)	(42.061)
Taxation  Profit/(loss) often toyotion	1,193	<u>(1,332)</u>	<u>(741)</u>	(5,340)	(42,961) 85,021
Profit/(loss) after taxation	120,775	18,977	(270,543)	4,202	85,921
Per share information	======	======	====	=====	=====
Basic earnings / (loss) per share (kobo)	0.12k	0.02k	(27.05k)	0.42k	9k
Dasie Carrings / (1055) per snare (k000)	0.12K =====	0.02K =====	(27.03K) =====	U.42K	
Net asset per share (kobo)	0.50k	0.37k	0.36k	0.62k	===== 62k
iver asset her strate (vonn)					
	=====	====	====	=====	====

Basic earnings/(loss) per share is calculated based on profit/(loss) after tax and the number of issued shares at the en of each financial year.

Net assets per share is based on the number of issued shares at the end of each financial year.

# PROXY FORM AG HOMES SAVINGS & LOANS PLC

# ANNUAL GENERAL MEETING TO BE HELD AT 11.00 A.M. ON WEDNESDAY, $17^{\rm TH}$ OCTOBER 2012 AT WESTOWN HOTELS, 1, AYENI 1010 CLOSE, SHERATON/ IKEJA LINK ROAD LAGOS.

I/WE				
(Name of shareholder in block letters)		The manner in which the proxy is		
being a member/members of the above named company, hereby		to vote should be indicated by		
appoint or failing him, the		inserting "X" in the appropriate		
Chairman of the meeting as my/our proxy to act and vote for me/us		space.		
and on my/our behalf at the 7 <sup>th</sup> Annual General Meeting of the		Number of Shares		
company to be held on 17 <sup>th</sup> October, 2012 and at any adjourned date		RESOLUTIONS	FOR	AGAINST
thereof.	1.	To receive the Accounts and the		
	1.	Reports thereon		
Dated this day of 2012.	2.	To elect as Director, Barr.		
Duted this day of 2012.	۷.	Danjuma Suleiman		
	3.	To fix the remuneration of the		
Shareholder's Signature	٥.	Auditors		
Shareholder's Signature	4			
IF YOU ARE UNABLE TO ATTEND THE MEETING	4.	To elect members of the Audit		
A member (Shareholder) who is unable to attend an Annual Genera	, 📙	Committee		
Meeting is allowed by law to vote by proxy. The above proxy form	<sup>1</sup> 5.	To issue 9,000,000,000 ordinary		
		shares of 50 Kobo each at 60		
has been prepared to enable you exercise your right to vote, in case		Kobo each		
you cannot personally attend the meeting.	6	To issue shares by way of Rights		
DI ' 4' C 1C 1' 4 14 CC		Issue and/or Public Offer or a		
Please sign this proxy form and forward it so as to reach the office		combination of methods		
of the Secretary, 96 Opebi Road, Ikeja, Lagos, not later than 48	7	To allot fully paid-up shares, at		
hours before the time fixed for the meeting. If executed by a		par, for all amounts standing as		
Corporation, the proxy form should be duly executed by the		Deposit for Shares		
appointor.	8	To allot unpaid shares by way of		
It's a Call I along Day A CAD COO		private Placement		
It is a requirement of the law under the Stamp Duties Act CAP C20.	, 9	To authorize directors to give		
Laws of the Federation of Nigeria, 2004 that any instrument of		effect to the company's		
proxy to be used for the purpose of voting by any person entitled to		recapitalization		
vote at any meeting of shareholders must be stamped by the		Please indicate with an "X" how		
Commissioner for Stamp Duties.		you wish your votes to be cast on		
		the resolutions set out above.		
The proxy must produce the Admission Card below to obtain		Unless otherwise instructed,		
entrance to the meeting.		your proxy will vote or abstain		
		from voting at his discretion.		
		mom todalg at any appreciant	l	
AG HOMES SAVINGS & LOANS PLC				
7 <sup>TH</sup> ANNUAL GENERAL MEETING				
ADMISSION CARD				
DI 1'41 1 1 1 1 1 1'				
Please admit the shareholder named on this	NT C	01 1 11		
	name of	Shareholder		
General Meeting of the Company to be held on				
17 <sup>th</sup> October, 2012, at Westown Hotels,				
1, Ayeni 1010 Close, Sheraton/ Ikeja Link Road		<b>.</b>		
Lagos	Name of 1	Proxy		
	NTI	.f1		
	number o	of shares held		
This admission card must be presented				
By the shareholder in order to obtain entrance	g. ,	<del></del>		
to the Annual General Meeting	Signature			